



## Meredith Beuchaw

Partner

New York

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Meredith leads M&A transactions and has counseled clients both on the buy and sell side through hundreds of deals for over 15 years.

Her practice sits at the intersection M&A and innovation. Meredith counsels growth companies and startups as well as the venture capital, growth, and private equity funds that fund them in connection with mergers, acquisitions, restructurings, corporate governance, divestitures, and other related transactional matters. She also frequently represents the acquirers of growth companies and startups, including Fortune 500 companies and private equity funds. Meredith is a market leader in deal-making involving sellers with venture capital/growth equity backing.

She has extensive experience in the technology and life sciences sectors. Meredith works closely with boards of directors, investors, and management teams, guiding them through every stage of the deal cycle.

Meredith was named to the Inaugural list of "Leading Women Lawyers in New York City" by *Crain's* and has been awarded the "M&A Advisor Emerging Leaders" award (2016) and the "LMG Rising Stars Corporate/M&A Rising Star Award" (2016).

She is deeply knowledgeable regarding market players and terms, and she brings that knowledge and experience to bear in her practical, hands-on approach to deal-making. Prior to joining Lowenstein, Meredith was a partner in the M&A group of Cooley LLP, where she represented well-known clients in technology and life sciences.

## NEWS & INSIGHTS

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### In the Media

> September 15, 2020

In **Bankrate**, **Ed Zimmerman** and **Meredith Beuchaw** of **Lowenstein Sandler's Tech Group** discuss 2020's booming tech IPO market and SPAC trend. Contrasting the current IPO market with the over-hyped bubble, Adjunct Professor of Venture Capital at Columbia Business School and Lowenstein Sandler's Tech Group Chair Zimmerman says: "The companies that we're seeing going public in the tech world today are performing," adding that SPACs may be more risky. "SPACs – what happens if they clock out before they can roll out a company? They may close deals, but they may catch falling knives to complete their mandate."

Both lawyers anticipate an impact from the upcoming election. Zimmerman advises growth equity investors, VCs and management teams that are poised to IPO "to think carefully about the timeframe for their investments and how they might deal with fallout from November." Beuchaw observes: "Companies are prepping for potential disruptions, even if they don't come to pass...If capital dries up, that could lead companies to take an alternative path to get into the public markets... – IPOs, SPACs." She says, "They're dual-tracking an entry into public markets, perhaps through a merger or acquisition."

> August 13-14, 2020

**Law.com** reports that mergers and acquisitions attorney **Meredith Beuchaw** has joined Lowenstein Sandler's **Tech Group** as partner, noting that "[w]hile laterals for certain practice groups, such as life sciences and bankruptcy and restructuring, have been quite active during the pandemic, M&A attorney pickups have been less common." Beuchaw says, "Joining the Tech Group provides the opportunity to participate in a community of lawyers who are renowned for their creative and strategic approaches to uniting visionaries and funders." The article goes on to note that the firm "has seen significant growth in revenue and head count over the past decade ... [and has] increased revenue by a whopping 43% from its 2011 numbers."

Beuchaw's arrival to Lowenstein is also noted in **Bloomberg Law**, **General Counsel News**, and **Westlaw Today**. [View Lowenstein's news announcement about Beuchaw joining the firm.](#)

## EDUCATION

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> Duke University School of Law (J.D. 2006)

> Dartmouth College (B.A. 2003)

## ADMISSIONS

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> New York