



## Abbey E. Baker

Counsel

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Abbey works with businesses and entrepreneurs seeking to expand their market position in the global economy while considering national security, trade regulation, and foreign policy concerns. She advises domestic and foreign companies on:

- Remaining compliant with U.S. and foreign export, sanctions, import, and anti-bribery regulatory requirements
- Addressing Committee on Foreign Investment in the U.S. (CFIUS) and Foreign Investment Risk Review Modernization Act (FIRRMA) requirements and risk
- Managing liabilities in cross-border M&A and private equity investment transactions
- Navigating dynamic trade policies

Her experience analyzing, identifying, and leveraging opportunities for doing business worldwide while avoiding the pitfalls associated with global trade has allowed her to guide clients through obstacles in regions around the world.

Abbey counsels both large industry players and small tech startups on a broad array of trade compliance issues, including the Bureau of Industry and Security's (BIS) export controls for commercial goods; the Department of State's Directorate of Defense Trade Controls (DDTC) registration and compliance requirements related to the manufacture, brokering, or export of Defense Products and Services; Office of Foreign Assets Control (OFAC) economic sanctions considerations and prohibitions (including those on Iran, Cuba, North Korea, Syria, and Russia/Crimea); anti-bribery compliance; U.S. Customs and Border Protection (CBP) procedures and obligations; and Bureau of Economic Analysis (BEA) inbound and outbound foreign investment filings. She assists clients in completing import and export classifications, country of origin determinations (for both CBP purposes and Buy American Act purposes related to government contracting), voluntary disclosures, and licensing requests, as well as responding to BIS, DDTC, OFAC, and CBP inquiries, import seizures, and other trade enforcement matters. Notably, she has honed her skills in the following industries: aerospace and aviation, night vision and thermal imaging, software as a service (SAAS), biotech, fintech, and other new and emerging technology spaces.

## NEWS & INSIGHTS

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### Publications

- > November 19, 2021  
**"Take Note: Address Global Trade Issues Early in Your Negotiations To Avoid Liability and Costs (Yes, This Applies to You)."** *Global Trade*  
Doreen M. Edelman, Abbey E. Baker
- > November 1, 2021  
**"Key Business Considerations for U.S. Global Trade Policy,"** *Risk Management*  
Doreen M. Edelman, Abbey E. Baker, Christian C. Contardo
- > October 21, 2021  
**"Startups Need a Grasp of U.S. Trade Controls,"** *CFO*  
Doreen M. Edelman, Abbey E. Baker
- > August 17, 2021  
**"CFIUS: Most Common Questions Asked and Answered,"** *Lowenstein Sandler LLP*  
Doreen M. Edelman, Abbey E. Baker, Christian C. Contardo
- > June 22, 2021  
**"Is Your Startup Running Afoul of Domestic Trade Controls?,"** *Built In*  
Doreen M. Edelman, Abbey E. Baker
- > March 30, 2021  
**"Are you subject to US economic sanctions?,"** *The Times of Israel*  
Doreen M. Edelman, Dotan Barnea, Abbey E. Baker, Christian C. Contardo

- > January 7, 2021  
**"Hypersonics Illustrate Supply Chain Vulnerabilities,"** *National Defense*  
Doreen M. Edelman, Abbey E. Baker, Christian C. Contardo
- > November 9, 2020  
**"Compliance Matters: What Executives Should Know About International Shipments,"** *PARCEL*  
Doreen M. Edelman, Abbey E. Baker, Christian C. Contardo
- > October 30, 2020  
**"Hypersonics Race Raises National Security Concerns for U.S. Businesses,"** *Bloomberg Law*  
Doreen M. Edelman, Abbey E. Baker, Christian C. Contardo
- > October 27, 2020  
**"Financial Service Providers Must File Foreign Financial Services Transactions With BEA Before October 30,"** *Global Trade & Policy Client Alert*  
Doreen M. Edelman, Abbey E. Baker
- > September 15, 2020  
**"Internet Businesses Are Targeted by OFAC for Sanctions Violations: How to Reduce Risk,"** *Homeland Security Today*  
Doreen M. Edelman, Abbey E. Baker, Christian C. Contardo
- > July 17, 2020  
**"DOE's Recent RFI Specifies "Foreign Adversaries"—What Does It Mean?,"** *Global Trade & Policy Client Alert*  
Doreen M. Edelman, Abbey E. Baker, Christian C. Contardo
- > July 8, 2020  
**"U.S. Companies Required to Report Foreign Investments: BEA's Little-Known Reporting Requirements,"** *Lowenstein Sandler LLP*  
Doreen M. Edelman, Abbey E. Baker
- > July 3, 2020  
**"Feds reach into real estate deals extended in name of national security,"** *Real Estate Weekly*  
Doreen M. Edelman, , Abbey E. Baker, Christian C. Contardo
- > June 22, 2020  
**"Opportunities for Technology Companies to be Matched with Investors by Department of Defense,"** *Homeland Security Today*  
Doreen M. Edelman, Abbey E. Baker, Christian C. Contardo
- > April 27, 2020  
**"DOD Seeks to Match Investors With Technology Companies,"** *Global Trade & Policy Client Alert*  
Doreen M. Edelman, Abbey E. Baker, Christian C. Contardo
- > April 27, 2020  
**"CFIUS – What Is It & What Effect Does It Have on Foreign Investors?,"** *Lowenstein Sandler LLP*  
Doreen M. Edelman, Abbey E. Baker, Christian C. Contardo
- > April 10, 2020  
**"Significant Criminal Conviction Illustrates Importance of Experienced Sanctions Counsel,"** *White Collar Criminal Defense Client Alert*  
Doreen M. Edelman, Rachel Maimin, Abbey E. Baker, Christian C. Contardo
- > March 5, 2020  
**"Did 'Silicon Valley' Get CFIUS Right? Can It Really Ruin Everything?,"** *Legaltech News*  
Doreen M. Edelman, Abbey E. Baker
- > February 19, 2020  
**"Cryptocurrencies Are Now a Target of OFAC Economic Sanctions,"** *Legaltech News*  
Doreen M. Edelman, Kathleen A. McGee, Abbey E. Baker
- > August 30, 2019  
**"INSIGHT: U.S. Sanctions Against Venezuela Affect Any Company Doing Business There,"** *Bloomberg Law*  
Doreen M. Edelman, Abbey E. Baker
- > April 23, 2019  
**"How Can PE and VC Investors Mitigate Risk in an Unpredictable Trade Environment?,"** *Global Trade & Policy Client Alert*  
Doreen M. Edelman, Abbey E. Baker, Andrew Bisbas
- > April 19, 2019  
**"Startups Have To Care About Violating U.S. Sanctions Laws, Too,"** *Crunchbase News*  
Doreen M. Edelman, Abbey E. Baker
- > Spring 2019  
**"Attention Private Equity and Venture Capitalists: Do You Know How to Manage Investment Portfolio Trade Risks?,"** *The Journal of Private Equity*

Doreen M. Edelman, Abbey E. Baker

- > February 21, 2019  
**"Congress Calls on USTR to Initiate China Import Exclusion Process for List 3,"** *Global Trade & Policy Client Alert*  
Doreen M. Edelman, Abbey E. Baker, Andrew Bisbas
- > January 13, 2017  
**"Guest Column: Trump's threats to global business and its local impact,"** *Nashville Business Journal*  
Abbey E. Baker
- > May 25, 2016  
**"Understanding the Do's and Don'ts of Iranian Investments in the United States,"** *EB5 Investors Magazine*  
Doreen M. Edelman, Abbey E. Baker, Andrew Bisbas
- > May 5, 2016  
**"Aviation: Are Cuba and Iran Really Open for Business?,"** *Global Trade*  
Doreen M. Edelman, Abbey E. Baker

### In the Media

- > September 4, 2020  
Lowenstein's representation of **Traub Capital**, an investment firm specializing in building value in consumer companies using its unique combination of strategic, operational, and financial expertise, in the company's purchase of MANA Products, a premier beauty contract manufacturer based in Long Island City, New York, is noted in the **Global Legal Chronicle**. The Lowenstein deal team included **Michael A. Brosse, Lauren M. Troeller, Lowell A. Citron, Doreen M. Edelman, Darren Goodman, Ted Hunter, Marc S. Kurzweil, Gavin J. Rooney, Jeffrey M. Shapiro, Michael Walutes, James C. Shehan, Norman W. Spindel, Daniel A. Suckerman, David Toma, Stuart S. Yusem, Abbey E. Baker, Eric Jesse, Stacey C. Tyler, Naomi D. Barrowclough, Matthew P. Hintz, Manali Joglekar, Kimberly E. Lomot, Kathleen A. McGee, Megan Monson, Zachary L. Berliner, Christian C. Contardo, Mark S. Heinzelmann, Amanda C. Lutick, Michael T. Melchiorre, Joshua A. Rabinovits, Stephen Tanico, Jenna-Marie Tracy, Joseph Mignone, and Keith Janowitz. [View Lowenstein's news announcement about this transaction.](#)**

## SPEAKING ENGAGEMENTS

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- > Speaker, **Legal Compliance for Emerging Cyber Technologies**, Women in Technology (WIT), Webinar, June 2, 2021
- > Speaker, **Legal Implications of US-China National Security Policy—How Companies Can Prepare**, Lowenstein Sandler and American University Washington College of Law, Webinar, October 22, 2020

## EDUCATION

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- > American University Washington College of Law (J.D. 2011)
- > University of Massachusetts Boston (2008), summa cum laude

## ADMISSIONS

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- > District of Columbia
- > Massachusetts