



Joseph J. Palermo

Chief Operating Officer

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Joe provides executive oversight of day-to-day operations and works closely with leadership to help drive the firm's positioning and strategic plan. With responsibility for all business functions, he is focused on creating greater efficiency across finance, human resources, marketing, and technology in order to provide superior service to the partnership and the highest value to clients. He strives to embody the firm's core values and enable its lawyers to compete and win in a dynamic legal industry.

Joe has more than 25 years of increasing management responsibility in professional services industries. Prior to joining Lowenstein Sandler, he served as Chief Operating Officer of a top 20 global law firm for more than 10 years and, previously, as Chief Financial Officer for two other national law firms. Joe holds an M.B.A. from Boston College and a B.S. from Northeastern University.

NEWS & INSIGHTS In the Media

> June 4-7, 2019

The addition of three new leaders to the firm's senior management team—**Victor Barkalov** as Chief Innovation & Information Officer, **Kevin Iredell** as Chief Marketing Officer, and **Mikhail Makarovsky** as the firm's first Director of Pricing & Profitability—is highlighted in *Bloomberg Law – Big Law Business*, the Commerce and Industry Association of New Jersey's (CIANJ) *Business Beat* newsletter, *New Jersey Business*, *New Jersey Law Journal*, *NJBIZ*, *Law.com*, *General Counsel News*, and *The Deal*. The *New Jersey Law Journal* quotes **Joseph J. Palermo**, who notes the importance of each role in providing expertise for both the firm's lawyers and clients. (*subscription required to access certain content*) [View Lowenstein's news announcement about these executives' arrival to the firm.](#)

> January 25, 2018

Gary Wingens and **Joe Palermo** are quoted in *Bloomberg Law – Big Law Business* about Joe's joining Lowenstein as COO and, more broadly, about the growing importance of the COO role in law firms' strategic growth and direction. Joe's arrival at the firm was also covered in *LawFuel*.