



## Nick Samedi

Counsel

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Nick is a skilled transactional attorney experienced in buy- and sell-side public and private mergers and acquisitions, joint ventures, and other complex transactional matters. He also negotiates and closes refinancing, restructuring, securities offering, and private investment transactions. Nick's clients range from entrepreneurs and privately and publicly held companies to growth-stage technology ventures and family-owned businesses.

An innate protective instinct is at the heart of his legal practice. A collaborator with meticulous attention to detail, Nick keeps transactions on track and moving forward on all fronts. He is a trustworthy team player focused on realizing clients' goals on time and on budget and on understanding each client's distinct financial conditions and business objectives.

Prior to joining the firm, Nick served as a senior consultant for Appraisal Economics, an international business valuation company. In this role, he developed complex financial models; analyzed market transactions; managed valuation engagements for Fortune 500 companies; and valued complex securities, derivatives, stock options, and intangible assets.

Nick has a passion for pro bono representation. He negotiated the merger of several nonprofit entities into Literacy NJ, a nonprofit organization dedicated to eliminating adult illiteracy in New Jersey through individualized instruction and tutoring.

Nick is a co-founder of the Diversity Leadership Network, a growing employee resource group focused on recruiting and supporting diverse attorneys. He is also one of two senior associate leaders of the firm's Junior Associate Mentoring program, which provides mentoring opportunities and an open forum for discussion on a wide range of topics. Nick is one of the major drivers of the New Jersey office's recruiting efforts, serves as an associate coordinator of and mentor for the office's summer associate program, and is a member and ambassador of the firm's Associate-Partner Relations Committee.

## EXPERIENCE

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- > Represented Cloudworks, a Toronto-based Oracle Cloud implementation service provider, in its sale to Accenture (NYSE: ACN).
- > Represented Crimson Investment in the sale of Milton Industries, a manufacturer and distributor of tools and accessories used in pneumatic applications.
- > Represented A.C.E. Restaurant Group, Inc. and seventeen of its entities, the owners of franchised Houlihan's restaurants, in connection with its sale of substantially all of the assets of each entity to Houlihan's Restaurants, Inc., HOP NJ NY, LLC, and their subsidiaries. Houlihan's is a Leawood, Kansas-based American casual restaurant and bar, known for its made-from-scratch dishes, with locations operating throughout the country.
- > Represented Metalico Inc. (MEA), one of the nation's largest scrap metal recyclers, in its execution of the merger agreement for the \$102 million all-cash sale to Total Merchant Limited.
- > Represented Joseph Cory Warehouses, Inc., Joseph Cory Holdings LLC, Cory Home Delivery Service of P.R., Inc., and Joseph Cory Delivery Service of FLA. Inc. in connection with its sale of all of its assets to J.B. Hunt Transport, Inc. (Nasdaq:JBHT). JB Hunt, based in Lowell, Arkansas, is one of the largest surface transportation, delivery, and logistics companies in North America.
- > Represented Englert, Inc. in its sale to Audax and Gutter Buyer, Inc. Englert Inc. is a franchise based business that manufactures commercial and residential metal roofing and gutter systems.
- > Represented Radwell International, Inc. in its transaction with Greenbriar Equity Group, L.P. Radwell International stocks and sells new and surplus industrial automation, MRO, pneumatic, motion, electronic, hydraulic, HVAC and electrical control equipment for plant floor and facilities maintenance machinery.
- > Represented Foley, Inc., the Caterpillar franchisee for northern New Jersey, Staten Island, and Bermuda, in its acquisition of substantially all assets of Giles & Ransome, Inc., expanding Foley's Caterpillar territory to include eastern Pennsylvania, southern New Jersey, and northern Delaware.
- > Represented Pamplona Capital Management in connection with Bass Pro Shops' acquisition of Cabela's Incorporated (NYSE:CAB).
- > Represented The Estée Lauder Companies Inc. in its \$1.45 billion acquisition of Too Faced, one of the fastest-growing makeup brands in the specialty-multi and online categories.
- > Represented Cranford Pharmaceuticals LLC in the sale of Inderal LA and Propranolol ER to ANI Pharmaceuticals Inc.

- > Represented Metuchen Pharmaceuticals LLC in their license agreement with VIVUS Inc. (Nasdaq: VVUS) for exclusive rights to commercialize STENDRA<sup>®</sup> (avanafil) in the U.S., Canada, South America, and India.
- > Represented Cranford Pharmaceuticals LLC in its sale of a portfolio of assets and finished goods inventory to ANI Pharmaceuticals Inc. (NASDAQ:ANIP).
- > Represented Turtle Entertainment in its acquisition of the online gaming platform ESL.
- > Represented BASF Corp. in its acquisition of Verenum Corp. through a cash tender offer.
- > Represented TDI Power in its sale to Astrodyne Corp.
- > Represented NeoStem Inc. in its acquisition of California Stem Cell Inc.

## NEWS & INSIGHTS

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### In the Media

- > November 29, 2019  
Lowenstein's representation of **Crimson Investment**, a global private equity firm headquartered in San Francisco, in the sale of Milton Industries, Inc. to Levine Leichtman Capital Partners, a Los Angeles-based private equity firm, is highlighted in the **Global Legal Chronicle**. The Lowenstein deal team included **Christopher C. Henry, Theodore C. Sica, Brian A. Silikovitz, Mark S. Heinzelmann, Lauren E. Killeen, Sophia Mokotoff, Megan Monson, Nick Samedi**, and **Jacob D. Unger**. [View Lowenstein's news announcement about this transaction.](#)

## EDUCATION

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- > Georgetown University Law Center (J.D. 2013)
- > Rutgers, The State University of New Jersey (B.S. 2006), Finance

## ADMISSIONS

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- > New York
- > New Jersey