



## Christopher C. Henry

Partner

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Chris represents public companies, privately owned businesses, and private equity sponsors and their portfolio companies in mergers and acquisitions, leveraged buyouts, growth investments, dispositions, joint ventures, and equity and debt financings.

Known for his work on sophisticated large and middle market deals, Chris is experienced with advising clients in a broad range of industries, including financial services, asset management, technology and software, energy, professional services, manufacturing, publishing and media, consumer and retail, food and restaurants, and defense and law enforcement.

His clients have included Crimson Investment, Moelis Capital Partners, NexPhase Capital, The National Football League, Sightway Capital, Solamere Capital, Symmetry Partners, Advance Publications, and Two Sigma Investments.

Prior to joining Lowenstein Sandler, Chris was a partner at Ropes & Gray in New York.

## EXPERIENCE

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- > Represented NexPhase Capital in its \$193.5 million sale of Flexible Architecture & Simplified Technology, LLC ("FAST"), a leading software company for the life insurance and annuity industry, to Verisk Analytics, Inc.
- > Represented Crimson Investment in the sale of Milton Industries, a manufacturer and distributor of tools and accessories used in pneumatic applications.
- > Represented NexPhase Capital in its acquisition of Surgent Professional Education, a leading provider of continuing professional education and exam preparation courses to accounting, finance and healthcare professionals.
- > Represented NexPhase Capital in its investment in Popcornopolis, a leading manufacturer of premium-quality, ready-to-eat popcorn.
- > Represented NexPhase Capital in its investment in Brandt Information Services.
- > Represented Liberty Street Advisors and its affiliates, HRC Portfolio Solutions and HRC Fund Associates, in the sale of certain assets to Brookfield Asset Management's Public Securities Group, a leading global alternative asset manager with approximately \$250 billion of assets under management.
- > Represented Moelis Capital Partners in its investment in Flexible Architecture and Simplified Technology (FAST), a leading provider of core software solutions to the life insurance industry.
- > Represented Crimson Investment in its acquisition of Aqua-Chem, a provider of water purification, water heat transfer, and distribution products to the military, pharmaceuticals, commercial marine, energy, and beverage industries.
- > Represented Vesey Street Capital Partners in the sale of Imedex, LLC to HMP Communications Holdings, LLC, a portfolio company of Susquehanna Growth Equity.
- > Represented Moelis Capital Partners in its acquisition of Insurance Technologies, a provider of software and technology-enabled sales automation platforms to insurance and financial services companies.
- > Represented NRG Energy (NYSE: NRG) in its acquisition of Goal Zero, a maker of portable solar-powered devices.
- > Represented Tribune Media Company (NYSE: TRCO) and its subsidiary Gracenote in its acquisition of SportsDirect Inc. and Covers.com.

## HONORS & AWARDS

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- > **New York Super Lawyers: Rising Star (2012)**

## NEWS & INSIGHTS

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### Publications

- > June 7, 2017  
"Private Equity Co-investments Guide: Issues to Spot and Raise When Making a Direct Co-investment," *Lexis Practice Advisor Journal*  
Christopher C. Henry
- > June 5, 2017  
"Asset Management M&A Is Here To Stay," *Law360*  
Christopher C. Henry

### In the Media

- > September 14; September 16-17, 2020  
Lowenstein's representation of independent private equity firm **NexPhase Capital, LP** in the sale of Insurance Technologies, LLC to private equity firm Thomas H. Lee Partners is noted in **Business Wire**, **Cision PR Newswire**, **citybizlist**, **TheStreet**, **Bloomberg Law**, and the **Global Legal Chronicle**. The Lowenstein deal team included **Christopher C. Henry**, **Michael Walutes**, **Zarema A. Jaramillo**, **Doreen M. Edelman**, **Jack Sidorov**, **Megan Monson**, **Matthew Tippy**, **Amanda C. Lutick**, and **Michael T. Melchiorre**. [View Lowenstein's news announcement about this transaction.](#)
- > January 6; January 24, 2020  
Lowenstein's role representing independent private equity firm **NexPhase Capital, LP** in its newly announced strategic partnership with DealerOn, Inc., a leading website and digital marketing company serving the retail automotive industry, was mentioned in **citybizlist**, **Automotive News**, **The Banks Report**, **Cision PR Newswire**, and **AutoSuccess**. The Lowenstein deal team included **Christopher C. Henry**, **Andrew P. Erdmann**, **Alexander Brooks**, **Matt Savare**, **Theodore C. Sica**, **Michael Walutes**, **Julie Levinson Werner**, **Eric Jesse**, **Megan Monson**, **Bianka V. Barraza**, **Chelsea P. Ferrette**, **Carly S. Penner**, **Bryan Sterba**, **Matthew Tippy**, **Vikram Paul**, and **Serena Ward**. [View Lowenstein's news announcement about this transaction.](#)
- > December 4-6, 2019  
Lowenstein's representation of **NexPhase Capital, LP** in its agreement to sell Flexible Architecture & Simplified Technology, LLC, to Verisk Analytics, Inc., is noted in **Cision PR Newswire**, **Law360**, **Bloomberg Law – Big Law Business**, **TMCNet.com**, and the **Global Legal Chronicle**. *Law360* specifically mentions **Christopher C. Henry**, **Michael Walutes**, and **Kimber Hargrove**. The Lowenstein deal team included **Christopher C. Henry**, **Zarema A. Jaramillo**, **Marc S Kurzweil**, **Jack Sidorov**, **Michael Walutes**, **Julie Levinson Werner**, **Bianka V. Barraza**, **Bettina C. Elstroth**, **Katie R. Glynn**, **Kimber Hargrove**, **Amanda C. Lutick**, **Stefanie Mann**, and **Megan Monson**. (*subscription required to access certain content*) [View Lowenstein's news announcement about this transaction.](#)
- > November 29, 2019  
Lowenstein's representation of **Crimson Investment**, a global private equity firm headquartered in San Francisco, in the sale of Milton Industries, Inc. to Levine Leichtman Capital Partners, a Los Angeles-based private equity firm, is highlighted in the **Global Legal Chronicle**. The Lowenstein deal team included **Christopher C. Henry**, **Theodore C. Sica**, **Brian A. Silikovitz**, **Mark S. Heinzelmann**, **Lauren E. Killeen**, **Sophia Mokotoff**, **Megan Monson**, **Nick Samedi**, and **Jacob D. Unger**. [View Lowenstein's news announcement about this transaction.](#)
- > October 3-7; November 8, 2019  
Lowenstein's representation of NexPhase Capital in its investment in Popcornopolis was reported in **Business Wire**, the **Valdosta Daily Times**, **Bloomberg Law – Big Law Business**, **The Tullahoma Tennessee News**, **Mergers & Acquisitions**, and the **Global Legal Chronicle**. The Lowenstein team included **Christopher C. Henry**, **Michael Walutes**, **Matt Savare**, **Vanessa A. Ignacio**, **Julie Levinson Werner**, **James C. Shehan**, **Eric Jesse**, **Sabrina Cua**, **Bryan Sterba**, **Megan Monson**, and **Lauren M. Troeller**. [View Lowenstein's news announcement about this transaction.](#)
- > March 20; April 1; May 22, 2019  
Lowenstein Sandler's role as legal counsel to Medalist Partners, LP in its acquisition of a majority stake in JMP Credit Advisors LLC was mentioned in **SCNow**, **Finger Lakes Times**, **The Financial Times**, **Business Wire**, **Bakersfield.com**, **MarketScreener.com**, and the **Global Legal Chronicle**. (Lowenstein deal team: **Edward S. Nadel**, **Christopher C. Henry**, **Jonathan C. Wishnia**, **Julie Levinson Werner**, and **Robert J. Menendez**). [View Lowenstein's news announcement about this transaction.](#)
- > July 30, 2018  
**The PE Hub Network** and **Mergers & Acquisitions** note Lowenstein Sandler as counsel to **NexPhase Capital, LP** in its equity stake investment in **Brandt Information Services, LLC**.
- > June 21, 2018  
The **Global Legal Chronicle** profiles Lowenstein's representation of Dreams, a cutting-edge mobile application, in the negotiation of various content licensing agreements with BBC, Discovery, Bloomberg, and other major content licensors. The article also notes our firm's representation of Dreams in its Series A financing. The write-up lists the Lowenstein team: **Eric J. Weiner**, **Matthew N. Holbreich**, and **Christopher C. Henry** on the Series A financing and **Matt Savare** on the content licensing transactions. [View Lowenstein's news announcement about this transaction.](#)

## EDUCATION

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- > Harvard Law School (J.D. 1997), magna cum laude; Editor, *Journal of Law & Technology*
- > Brown University (B.A. 1994), magna cum laude, Phi Beta Kappa

# ADMISSIONS

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- > New York
- > Massachusetts