



Marie T. DeFalco

Partner
Vice Chair, Investment Management Group

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Marie is vice chair of the firm's Investment Management group, which has been selected as one of the preeminent practices in the United States for its representation of hedge funds and other private funds and derivatives/private equity work.

Marie represents investment management clients throughout the United States and internationally. She specializes in structuring business transactions to maximize the achievement of clients' goals from both a business and tax perspective, particularly transactions involving limited liability companies and partnerships. Marie assists clients with the formation and operation of venture capital funds, hedge funds and private equity funds, in the organization of joint ventures, and in the negotiation of shareholder and limited liability company agreements.

HONORS & AWARDS

- > **Chambers USA: America's Leading Lawyers for Business (2019)**
Recognized for work in Investment Funds - Venture Capital: Fund Formation
- > **The Legal 500 - USA (2017)**
Recognized in the area of Investment Fund Formation and Management – Alternative/Hedge Funds

SPEAKING ENGAGEMENTS

- > Panelist, **Emerging Manager Strategies & Manager Selection**, The Ivy Family Office Network (IvyFON), New York, NY, September 10, 2019
- > Speaker, **Venture Education Symposium: Legal Topics to Consider When Venture Investing**, Lowenstein Sandler, New York, NY, May 6, 2019
- > **Opal Group's Family Office Winter Forum 2019**, New York, NY, March 6, 2019
- > **Opal Group's Family Office Winter Forum 2018**, New York, NY, March 1, 2018
- > Facilitator, **Private Equity Fund of Funds Roundtable**, Lowenstein Sandler, New York, NY, October 24, 2017
- > Moderator, **Emerging Women Owned Venture Capital Funds**, The Ivy Family Office Network (IvyFON), New York, NY, September 26, 2017
- > Panelist, **How LPs Are Thinking About the VC Landscape**, VentureCrushSF, San Francisco, CA, June 22, 2017
- > Panelist, **Investing in Venture Capital**, Opal Group – Family Office Winter Forum, New York, NY, March 1, 2017
- > Speaker, **WE Capital Launch Event**, Washington, D.C., November 15, 2016
- > Moderator, **Emerging Manager Strategies**, The Ivy Family Office Network (IvyFON), New York, NY, September 13, 2016
- > Moderator, AIFMD and Other Fund Developments in the Age of Brexit: A UK Perspective, **Investment Management Breakfast Series**, New York, NY, September 14, 2016
- > Moderator, **AIFMD and Other Fund Developments in the Age of Brexit: A UK Perspective**, Investment Management Breakfast Series, New York, NY, September 14, 2016

EDUCATION

- > Yale Law School (J.D. 1998), Case Notes Editor, *Yale Law Journal*; Editor-in-Chief, *Yale Journal of Law & the Humanities*
- > Cornell University (A.B. 1995), Economics; Phi Beta Kappa

ADMISSIONS

- > New York
- > New Jersey
- > Connecticut