



Annie Nazarian Davydov

Partner

New Jersey

T: +1 646.414.6922 | F: +1 973.422.6827

anazarian@lowenstein.com

Annie draws on her experience in a wide variety of corporate matters to secure successful outcomes for her clients. She handles complex private and public mergers and acquisitions and divestitures, and she represents all manner of entities, from strategic buyers, sellers, and sponsors to investment funds and private growth-stage technology companies. Annie also advises clients on general corporate governance matters.

EXPERIENCE

- > Represented Compassionate Care Hospice, a community-based organization providing hospice care nationwide, in its \$340 million sale to Amedisys, Inc. (NASDAQ: AMED). This transaction makes Amedisys the third largest hospice provider in the U.S.
- > Represented The Estée Lauder Companies Inc. in its \$1.45 billion acquisition of Too Faced, one of the fastest-growing makeup brands in the specialty-multi and online categories.
- > Represented The Estée Lauder Companies Inc. in its acquisition of By Kilian, a Paris-based prestige fragrance brand founded by Kilian Hennessy.
- > Represented BASF Corporation in its acquisition of Zed X Inc., a leader in the development of digital agricultural intelligence.
- > Represented The Estée Lauder Companies Inc. in its investments in DECIEM—a fast-growing, vertically integrated multibrand company driven by a consumer-centric focus that is already impacting the world of beauty—and Have & Be Co. Ltd., the South Korean company behind skin care brands Dr. Jart+ and Do The Right Thing.
- > Represented The Estée Lauder Companies Inc. in its acquisition of GLAMGLOW.
- > Represented The Estée Lauder Companies Inc. in its acquisition of Editions de Parfums Frédéric Malle.
- > Represented The Estée Lauder Companies Inc. in its acquisition of RODIN olio lusso.
- > Represented NextWave Wireless in its acquisition by AT&T, including the purchase and redemption of NextWave's \$1.1 billion in secured notes.
- > Represented ATMI Inc., a public company providing advanced materials and material delivery systems to the semiconductor and electronics industries, in its investment in and commercial contracts with BlackPak Inc., a joint venture formed to develop natural gas storage systems for automotive and commercial applications.
- > Represented Revolution Lighting Technologies Inc. in several acquisitions in the LED lighting industry.
- > Represented an international cosmetics conglomerate in redemption of its interests in a fashion photography company.
- > Represented a seasoned high-net-worth investor in his control investment in a defense contractor and subsequent roll-up acquisitions in the defense contracting space.
- > Represented Center Bancorp Inc. in its purchase and assumption acquisition of Saddle River Valley Bank.
- > Represented SoulCycle Holdings LLC in its sale to Equinox Holdings Inc.

HONORS & AWARDS

- > **The Deal: Top Rising Star (2021)**
Recognizing exemplary mergers & acquisition work at Lowenstein Sandler and her promotion to partner in January 2021

NEWS & INSIGHTS

In the Media

- > June 22-26, 2020
Citybizlist, **Marketwatch**, **GlobeNewswire**, **M&A Navigator**, **MassDevice.com**, the **Global Legal Chronicle**, **Law360**, and **MD and DI Online** report the sale of Lowenstein client

Artegraft to LeMaitre Vascular for \$90 million. The Lowenstein deal team includes **Michael J. Lerner, Michael Reinhardt, Annie Nazarian Davydov, Darren Goodman, Robert J. Paradiso, Mary E. Storella, Brian A. Silikovitz, Sophia Mokotoff, James C. Shehan, Norman W. Spindel, Taryn E. Cannataro, Danielle M. Falzone, and Jesse S. O'Connell**. (subscription required to access certain content) ***View Lowenstein's news announcement about this transaction.***

> October 10, 2018

StreetInsider.com, MarketWatch, RTTNews, The Advocate, Markets Insider, and Seeking Alpha highlight Lowenstein client Compassionate Care Hospice's entering a definitive agreement to be acquired by Amedisys, Inc. (Lowenstein deal team: **Marita A. Makinen, Annie Nazarian Davydov, James C. Shehan, Michael Walutes, Michael N. Goen, Darren Goodman, Sophia Mokotoff, Jack Sidorov, and Scott Siegel.**) ***View Lowenstein's news announcement about this transaction.***

> July 30, 2018

The PE Hub Network and **Mergers & Acquisitions** note Lowenstein Sandler as counsel to **NexPhase Capital, LP** in its equity stake investment in **Brandt Information Services, LLC**.

EDUCATION

- > New York University School of Law (J.D. 2010)
- > University of California, Los Angeles (B.A. 2002), Political Science

ADMISSIONS

- > New York
- > New Jersey