



## Michael A. Brosse

Partner  
Vice Chair, Transactions & Advisory Group

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Large and middle market buyout funds and private companies turn to Michael for strategically tailored solutions to highly complex private equity and venture capital transactions. As lead counsel, Michael draws on his wealth of knowledge, extensive experience, and acute business judgment to help clients realize their goals and objectives—he knows how to get deals done.

Michael has served as investor counsel for a full range of sophisticated transactions, from leveraged buyouts and recapitalizations to mergers, acquisitions, divestitures, private equity investments, and more. As counsel to general partners, he has represented clients in numerous fund formations. He has also advised corporate clients as company counsel in acquisitions and sales transactions as well as significant equity and debt financings.

## EXPERIENCE

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- Represented longtime client InSite Wireless Group, LLC (InSite), a privately owned tower and wireless infrastructure company, in its \$3.5 billion sale to American Tower Corporation (NYSE: AMT). Previously represented InSite in its acquisitions of Agile Networks, Broadcast Towers Inc., Repeater Communications Group, LLC, Telecom Lease Advisors, and 294 communication tower sites from CTI Tower, as well as the \$280 million equity investment in InSite by Macquarie Group Ltd.
- Represented Pamplona Capital Management in its acquisition of GLI Pool products, a manufacturer of custom swimming pool liners and safety covers worldwide.
- Represented Traub Capital, an investment firm specializing in building value in consumer companies using its unique combination of strategic, operational, and financial expertise, in its purchase of MANA Products, a premier beauty contract manufacturer based in Long Island City, New York.
- Representing CTP Investors, LLC, an investment management firm focused on the cable, broadband and wireless businesses, in the sale of Thames Valley Communications, Inc. to Atlantic Broadband (CT), LLC, a cable operator in the United States and subsidiary of Cogeco Communications Inc.
- Represented Pamplona Capital Management, lead investor, in the \$200 million growth capital equity investment in iFit, the connected fitness streaming platform owned by ICON Health & Fitness.
- Represented Catalyst Investors and its portfolio company, Fusion Risk Management, Inc., in connection with Vista Equity Partners' acquisition of Fusion.
- Represented Pamplona Capital Management portfolio company, Latham Pool Products, Inc., the largest manufacturer of residential in-ground pool components and accessories in North America, in its acquisition of Narellan Pools, an Australian designer, manufacturer and installer of in-ground fiberglass swimming pools.
- Represented Catalyst Investors, as lead investor, in connection with a \$12 million Series B funding round for eSub Construction Software, a web-based project management and document control software designed for trade contractors in the construction industry, headquartered in San Francisco.
- Represented Traub Capital LLC in its acquisition of Signature Brands, LLC., a leading manufacturer and distributor of dessert decorating products under the Cake Mate, Betty Crocker, PAAS, and Pumpkin Masters brand names.
- Represented INTTRA, a leading ocean shipping network, software and information provider, in its sale to E2open.
- Represented Veritext, LLC in its purchase of substantially all of the assets of Diamond Reporting, a court reporting and videography services business.
- Represented Hudson Fiber Network and Tiger Infrastructure Partners Fund LP, the majority owner, in the all cash sale of Hudson Fiber Network to ExteNet Systems, Inc.
- Represented Pamplona Capital Management in connection with Bass Pro Shops's acquisition of Cabela's Incorporated (NYSE: CAB).
- Represented Catalyst Investors as the lead investor in connection with a \$17 million Series B-1 investment in Weave Communications Inc.
- Representing Bowlmor AMF Corp.'s board of directors in the sale of the majority of the capital stock of Bowlmor AMF Corp. to Atarios Group Inc.
- Represented Catalyst Investors as the lead investor in connection with a \$41 million Series C investment in Fusion Risk Management.
- Represented Catalyst Investors in a \$30.1 million Series C investment in BrightFarms Inc.

- > Represented Pamplona Capital Management LLP and Beacon Rail Leasing in the sale of Beacon Rail to institutional investors advised by JPMorgan Asset Management.
- > Represented Pamplona Capital Management LLP - backed Beacon Rail Leasing Inc. in its acquisition of Ascendos Rail Leasing Sarl.
- > Represented Catalyst Investors as lead investor in an equity investment in Datavail, the largest provider of remote database administration (DBA) services in North America.
- > Represented Pamplona Capital Management in connection with the acquisition of a large stake in Spreemo, a workers' compensation technology startup.
- > Represented Catalyst Investors and its portfolio company, APH Holdings Inc., in connection with the sale of APH Holdings to a newly formed entity named Codero Holdings Inc.
- > Represented Tiger Infrastructure Partners in connection with its acquisition of Hudson Fiber Network, a premier data transport provider for financial, carrier, and enterprise clients.
- > Represented Pamplona Capital Management in its acquisition of a majority stake in Intralign Holdings LLC, a specialty health care services company.
- > Represented CSC ServiceWorks, a provider of multifamily housing and commercial laundry services, and Pamplona Capital Management, an investment manager, in connection with the sale by Pamplona to Ontario Teachers' Pension Plan of a minority stake in CSC.
- > Represented Pamplona Capital Management, an investment manager, in its acquisition of a majority stake in Alvogen, a multinational, privately owned pharmaceutical company.
- > Represented Rush Fitness Corp. in connection with the sale of its regional chain of fitness centers to Gold's Gym, a California-based gym chain.
- > Represented AUA Private Equity Partners and Wright Venture Partners as purchaser and investor counsel in the acquisition of Blue Star Media.
- > Represented Catalyst Investors in the sale of their portfolio company, Advantage Media Holdings LLC, to an affiliate of Owner Resource Management Group.
- > Represented Catalyst Investors in the Series C funding of Clinicient Inc., a medical billing software company.
- > Represented Catalyst Investors in the Series B funding of Decisyon Inc., a provider of enterprise software.

## NEWS & INSIGHTS

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### Publications

- > March 7, 2018  
**"Lessons From Merit Management: The Settlement Payment Defense Lives ... if You Are a 'Financial Institution',"** *Lowenstein Sandler Client Alert*  
 Jeffrey Cohen, Richard Bernstein, Michael A. Brosse, Benjamin Kozinn, Jonathan C. Wishnia

### In the Media

- > November 5-10, 2020  
 Lowenstein's representation of longtime client **InSite Wireless Group, LLC** in its definitive agreement to be acquired by **American Tower Corporation** (NYSE: AMT) is noted in ***StreetInsider.com***, ***The Deal***, ***Reuters*** (November 5, 2020: 1; November 5, 2020: 2), ***Westlaw Today***, ***Law360*** (November 5, 2020; November 6, 2020), ***citybizlist***, ***Netscape***, the ***Global Legal Chronicle***, ***ICLG***, and ***Business Wire***. Lowenstein has represented InSite on a number of transactions, most recently in its **acquisition of Repeater Communications Group, LLC**. The Lowenstein deal team included **Michael A. Brosse, Eugene R. Cheval, Traci M. Tomaselli, Eric Swartz, Sabrina Cua, Timothy J. Nichols, Michael Walutes, Megan Monson, Darren Goodman, Jeffrey Blumenfeld, Lowell A. Citron, Marc S. Kurzweil, Andrew E. Graw, Nicholas G. Mehler, Jeffrey M. Shapiro, Julie Levinson Werner, Norman Spindel, Jack Sidorov, and Matthew P. Hintz. [View Lowenstein's news announcement about this transaction.](#)**
- > September 4, 2020  
 Lowenstein's representation of **Traub Capital**, an investment firm specializing in building value in consumer companies using its unique combination of strategic, operational, and financial expertise, in the company's purchase of MANA Products, a premier beauty contract manufacturer based in Long Island City, New York, is noted in the ***Global Legal Chronicle***. The Lowenstein deal team included **Michael A. Brosse, Lauren M. Troeller, Lowell A. Citron, Doreen M. Edelman, Darren Goodman, Ted Hunter, Marc S. Kurzweil, Gavin J. Rooney, Jeffrey M. Shapiro, Michael Walutes, James C. Shehan, Norman W. Spindel, Daniel A. Suckerman, David Toma, Stuart S. Yusem, Abbey E. Baker, Eric Jesse, Stacey C. Tyler, Naomi D. Barrowclough, Matthew P. Hintz, Manali Joglekar, Kimberly E. Lomot, Kathleen A. McGee, Megan Monson, Zachary L. Berliner, Christian C. Contardo, Mark S. Heinzelmann, Amanda C. Lutick, Michael T. Melchiorre, Joshua A. Rabinovits, Stephen Tanico, Jenna-Marie Tracy, Joseph Mignone, and Keith Janowitz. [View Lowenstein's news announcement about this transaction.](#)**
- > July 20; July 23, 2020  
 Lowenstein's representation of **InSite Wireless Group, LLC** (InSite), one of the largest privately owned tower and wireless infrastructure companies in the United States, in the acquisition of Repeater Communications Group, LLC, is highlighted in ***The Deal***, the ***Global Legal Chronicle*** and ***Cision PR Newswire***. The Lowenstein deal team included **Michael A. Brosse, Nicole Rae Morales, and Michael Walutes. [View Lowenstein's news announcement about this transaction.](#)**
- > July 20, 2020  
***The Deal*** reports on the acquisition by Lowenstein client **InSite Wireless Group, LLC**, one of the largest privately owned tower and wireless infrastructure companies in the United States, in the acquisition of Repeater Communications Group. The Lowenstein deal team included **Michael A. Brosse, Nicole Rae Morales, and Michael Walutes. [View Lowenstein's news announcement about this transaction.](#)**
- > February 20-21; February 25, 2020  
***PE Hub***, ***Opalesque***, ***Markets Media***, ***MarketScreener.com***, ***TMCNet.com***, and the ***Global Legal Chronicle*** note Lowenstein Sandler's representation of **ACA Compliance Group**, a leading global provider of governance, risk, and compliance advisory services and technology solutions, in the sale of its NorthPoint product suite and technology consulting

practice to Credit Suisse Asset Management's NEXT Investors, a leading fintech growth equity group. The Lowenstein deal team included **Michael A. Brosse, Eric Swartz, Michael T. Melchiorre, Michael Walutes, Nicholas G. Mehler, Megan Monson, and Taryn E. Cannataro.** *(subscription required to view certain content)* **View Lowenstein's news announcement about this transaction.**

> January 10-16, 2020

Lowenstein's representation of **Thames Valley Communications (TVC)** in its acquisition by Atlantic Broadband is noted in **Light Reading, Telecompaper, citybizlist, Global Legal Chronicle, and Business Wire.** TVC is a broadband services company operating in Southeastern Connecticut. Atlantic Broadband, a subsidiary of Cogeco Communications Inc. (TSX: CCA), is the eighth-largest cable operator in the United States. The Lowenstein deal team included **Michael A. Brosse, Eugene R. Cheval, Claudia Lorenzo, Michael Walutes, and Megan Monson.**

> December 11-16, 2019

Lowenstein's representation of lead investor **Pamplona Capital Management** in the \$200 million growth capital equity investment in iFit, the connected fitness streaming platform owned by ICON Health & Fitness, is highlighted in **Law360, Bloomberg Law – Big Law Business, and the Global Legal Chronicle.** The Lowenstein deal team included **Michael A. Brosse, Eric Swartz, Mitchell McDonald, and Michael T. Melchiorre** (Corporate); **Michael Walutes** (Tax); **Lowell A. Citron** (Debt Financing); and **Nicholas G. Mehler** (IP). *(subscription required to access article)* **View Lowenstein's news announcement about this transaction**

> October 29-December 27, 2018

**Reuters, Axios, The PE Hub Network, Food Processing Technology (October 31, 2018; November 2, 2018), Global Legal Chronicle, and just-food.com** note Lowenstein Sandler as counsel to Traub Capital LLC in its acquisition of Signature Brands from The Hero Group. (Lowenstein deal team: **Michael A. Brosse, Michael J. Mueller, Sabrina Cua, Justin Gindi, Lowell A. Citron, Theodore C. Sica, Nicholas Gonski, Michael Walutes, Nicholas G. Mehler, Matthew P. Hintz, Sofia Kopelevich, Darren Goodman, Megan Monson, Eric Jesse, James C. Shehan, Stuart S. Yusem, and Mitchell McDonald.**) **View Lowenstein's news announcement about this transaction.**

> May 30-June 1; September 4-7, 2018

**Capacity Media, The PE Hub Network, Fiber Optics Online, TMCNet.com, PR Newswire (May 30, 2018; September 4, 2018), and TeleGeography** note Lowenstein Sandler's representation of Hudson Fiber Network, portfolio company of Tiger Infrastructure Partners, in its all-cash merger agreement with ExteNet Systems, Inc. (Lowenstein deal team: **Michael A. Brosse, Eric Swartz, Justin Gindi, David Leit, Michael Walutes, Megan Monson, Darren Goodman, Alexandra S. Droz, Eric Jesse, Lesley P. Adamo, and Marc S. Kurzweil.**)

## EDUCATION

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> University of Michigan Law School (J.D. 1994), cum laude

> Duke University (A.B. 1991), magna cum laude

## ADMISSIONS

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> New York