

| Seed Stage Investing & Startups

Each year, the Tech Group at Lowenstein Sandler helps create hundreds of new businesses. Our Tech Group lawyers understand the entrepreneurial mind-set and the need to be connected both to other entrepreneurs and to early-stage sources of capital. We have built some of the most well-respected educational and networking experiences in the New York venture community through our **VentureCrush** events.

We close over 500 venture financing transactions each year—more than any other New York firm and among the top handful nationally. We work with dozens of angel investors and funds, from individual investors to the most iconic names in venture. Because we represent both venture funds and companies seeking financing, our lawyers often are the catalyst in connecting the entrepreneur and the seed investor.

Like our entrepreneur and investor clients, we are successful because we see the world differently. We believe that one of our primary tasks at the early stage is to help the startup be a smart consumer of legal services. We have created innovative programs to make sure that what needs to be done gets done and that scarce resources can be devoted as much as possible to business growth.

We are thought leaders in this space—our Tech Group lawyers have taught at Wharton and Columbia Business School and have lectured at law schools around the country. For more information about the Tech Group at Lowenstein Sandler, [click here](#).

EXPERIENCE

- > Represented the owners of TGaS Advisors in its acquisition by Trinity Partners.
- > ACV Auctions in its \$31 million Series C financing led by Bessemer Venture Partners, Tribeca Ventures, SoftBank NY, and Armory Square Ventures. We previously represented ACV Auctions in its \$15 million Series B financing.
- > Centivo, a new type of self-funded health plan, in its \$34 million Series A financing led by Bain Capital Ventures, with additional investments from F-Prime Capital Partners, Maverick Ventures, Bessemer Venture Partners, Ingleside Investors, Rand Capital, Grand Central Tech Ventures, and Oxeon Investments.
- > Perch, the marketplace for buying and selling homes, in its \$30 million Series A financing led by FirstMark Capital, with Juxtapose and Accomplix also participating in the round.
- > Aetion, Inc. in its \$36.4 million Series B financing, in a round led by New Enterprise Associates (NEA) and including, as a new investor, Amgen Ventures, alongside existing investors Flare Capital Partners, Lakestar, and Oxeon Ventures. We previously represented Aetion in its \$11.2 million Series A financing led by Flare Capital Partners and joined by Lakestar.
- > Represented Refresh Club, Inc., d/b/a The Wing, in a \$32 million Series B round led by Bird InvestCo LLC, a wholly-owned subsidiary of WeWork Companies Inc., and with participation from New Enterprise Associates, 15 L.P. (November 2017)

HONORS & AWARDS

- > **Chambers USA: America's Leading Lawyers for Business: (2018-2019)**
Ranked for Startups & Emerging Companies nationwide