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UNDER 40



Making Their Mark

In an essay from the Oct. 4, 2004 issue of *Time*, which profiled 20 Asian heroes under 40, the first woman president of the Philippines, **Corazon Aquino**, recalled her late husband **Benigno**'s 40th birthday celebration in 1972.

It took place at Fort Bonifacio, where Benigno was detained for opposing Philippine dictator **Ferdinand Marcos**. The other prisoners presented him with gag gifts — a baby bottle and diapers. It was then that the Aquinos agreed, as Corazon wrote, “that life does begin at 40.”

After her husband was assassinated in 1983, Corazon filled his shoes as opposition leader. In 1986, when she was 53, her “people power” movement finally overthrew the Marcos regime. She served as Philippine president for the next six years.

The 40 deal makers on *IDD*'s list may not have overthrown dictators or led nations, but they have won the respect of their peers in the financial community. In a relatively short amount of time, they have become stars, or rising stars, in the capital markets and related sectors.

Those on the list hail from a variety of employers, from bulge-bracket banks to middle-market boutiques to law firms, and specialize in a myriad of industries and markets. Some names you may recognize, and perhaps others are unfamiliar. However, if they have been selected, chances are you will work with them soon enough.

To be sure, lists such as ours are not intended to be all-inclusive; without question there are plenty more “youngsters” who are shaping deals and carving out great careers who do not appear in our roster of 40. But the folks who do appear on the following pages are among the brightest, hardest-working people in the financial arena.

Of course, while grand accomplishments prior to turning 40 are admirable, the big 4-0 is by no means a cutoff date. **Warren Buffett** is still making headlines at 77. And don't forget 79-year-old **T. Boone Pickens** and 81-year-old **Alan Greenspan**.

If, according to President Aquino, “life does begin at 40,” then much more can be expected from the capital markets players profiled on the following pages.—*Joshua Hamerman*

Edward Zimmerman

Lowenstein Sandler: Chairman of the Tech Group



Edward Zimmerman is a busy man between his successful law practice, charities, and involvement as a board member. Growing up he wanted to be a lawyer and practice in the public service sector, so it took him by surprise when he ended up in corporate law. East Coast-based Zimmerman does plenty of work in the Silicon Valley area, representing venture funds and tech-based businesses with transactions such as M&A, securities

offerings, and management buyouts. His clients include **Charles River Ventures** and **Bessemer Venture Partners**. In between advising clients, Zimmerman, 39, is an active angel investor; he founded and co-chaired **AngelVine VC**, which is a network of angels and more than 30 venture funds dedicated to helping early stage ventures. Zimmerman is also still involved with the public sector. He founded Hoop-A-Paluzza, which started as a basketball tournament in his driveway amongst 200 friends and their families in 2002, and has now grown to an annual fundraising event. Thus far, the charity has raised over \$1.5 million with all the money benefiting children-centric charities.

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